

Sales Associate

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Department: Store

Location Type: Public Store

Location: San Antonio, TX, Houston, TX and Austin, TX

Job ID: TBD

Sales Associate

Full-Time Shift(s): Monday-Friday 8AM-5PM

The Fastenal Company would like to invite ambitious, hard-working individuals to apply for the position of Full-Time Sales Associate. Applicants should be able to bring new ideas and improvements to business practices, work well both independently and as part of a team, and show respect to co-workers, customers, vendors, and visitors in the workplace while demonstrating Fastenal's core values of Ambition, Innovation, Integrity, and Teamwork.

ABOUT US:

Since 1967 Fastenal has grown as a distributor of industrial and construction supplies from a single branch to over 2,500 locations, each providing tailored local inventory and personal service for our customers. As we've expanded across the world, we've retained a core belief in people and their ability to accomplish remarkable things - if given the opportunity. From this philosophy stems an entrepreneurial culture that challenges every employee to run their own business, create their own success, and advance to become company leaders.

As a growth company with a solid financial position, that typically doubles in size every four to five years, we are committed to training, promoting from within, and creating opportunities for our employees. If you have an entrepreneurial spirit and are looking to make your mark as part of an elite growth company, you won't find a better fit than Fastenal.

OVERVIEW:

Working as Full-Time Sales Associate, you will have the opportunity to balance formal training with real-world experience running a branch and working with customers. It's a great way to learn the ropes of our fast-paced industry and potentially transition into an Outside Sales position. Fastenal Company is currently seeking candidates for a Sales Associate position at our branch located in San Antonio, Austin and Houston area.

TRAINING PROGRAM:

The training experience includes hands-on, on-line, and classroom training offered through our corporate university. The training program for current employees who are promoted into these positions will vary based on prior experience with the company.

RESPONSIBILITIES:

The duties and responsibilities of this position include, but are not limited to:

- Assisting with sales and customer service
- Managing inventory
- Placing and fulfilling orders
- Performing local sales calls and deliveries with a company vehicle

REQUIRED POSITION QUALIFICATIONS:

The following skills and qualifications are required for this position:

- 18 years of age or over
- A valid driver's license and the ability to meet our driving record requirements
- Possess or are working towards an Associate's Degree in Business/Marketing OR have equivalent industry experience and knowledge of the local market
- Strong computer skills and math aptitude
- A strong aptitude for sales and desire to earn commission after the training period
- Excellent written and oral communication skills
- Customer-service oriented
- Ability to lift, slide and lower packages that typically weigh 25lbs-50lbs and may weigh up to 75lbs
- Ability to pass the required drug screen (applicable in the US, Puerto Rico, and Guam ONLY).

FULL-TIME BENEFITS:

Fastenal offers a competitive benefits package to all full-time employees. This package includes Health, Life, Long Term Disability, and Dental Insurance, in addition to, paid vacation, sick leave, holidays, and 401(k) with a profit sharing contribution.

Equal Opportunity Employer-Minorities/Females/Veterans/Disabled/Sexual Orientation/
Gender Identity